

# WEST VIRGINIA MANUFACTURING EXTENSION PARTNERSHIP



## Entering the Shale Gas and Chemical Supply Chain *Manufacturing Opportunities in the Tri-State Region & How to Get Started*

SEPTEMBER 19<sup>TH</sup>  
9:00AM – 2:30PM

**\$50/PERSON**

Registration ends Sept. 12<sup>th</sup>



Pierpont Advanced Technology Center  
500 Galliher Dr., Fairmont WV 26554



[Click to Register](#)

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### EVENT DESCRIPTION

WVMEP/WVU Industrial Extension is working with partners to inform manufacturing companies about existing and emerging shale-manufacturing sectors. A focus is placed on opportunities in the downstream petrochemical economy as a result of the natural gas refinery plants (such as Shell Chemical's "cracker plant") that are currently being built or planned. This event will provide information on the industry as well as help to develop a customized market entry plan to enter the Downstream Petrochemical Value Chain.

This event is made available exclusively for manufacturing companies in PA, OH, and WV.

### EDUCATIONAL WORKSHOP

A one-day educational workshop is being presented in multiple locations to explain the benefits of entering the downstream petrochemical value chain and help companies create a plan to connect with industry players.

Below are some of the key points for the workshop agenda:

- Presentation about the downstream petrochemical industry and the latest news on key influencers including Shell's refinery plant in Beaver, PA.
- Case studies about manufacturing companies who have successfully sold products and services in this value chain.
- Strategy sessions to help each participant develop a customized plan to move forward in the downstream petrochemical economy.

